

# Energy Efficiency in Industrial Surplus Heat

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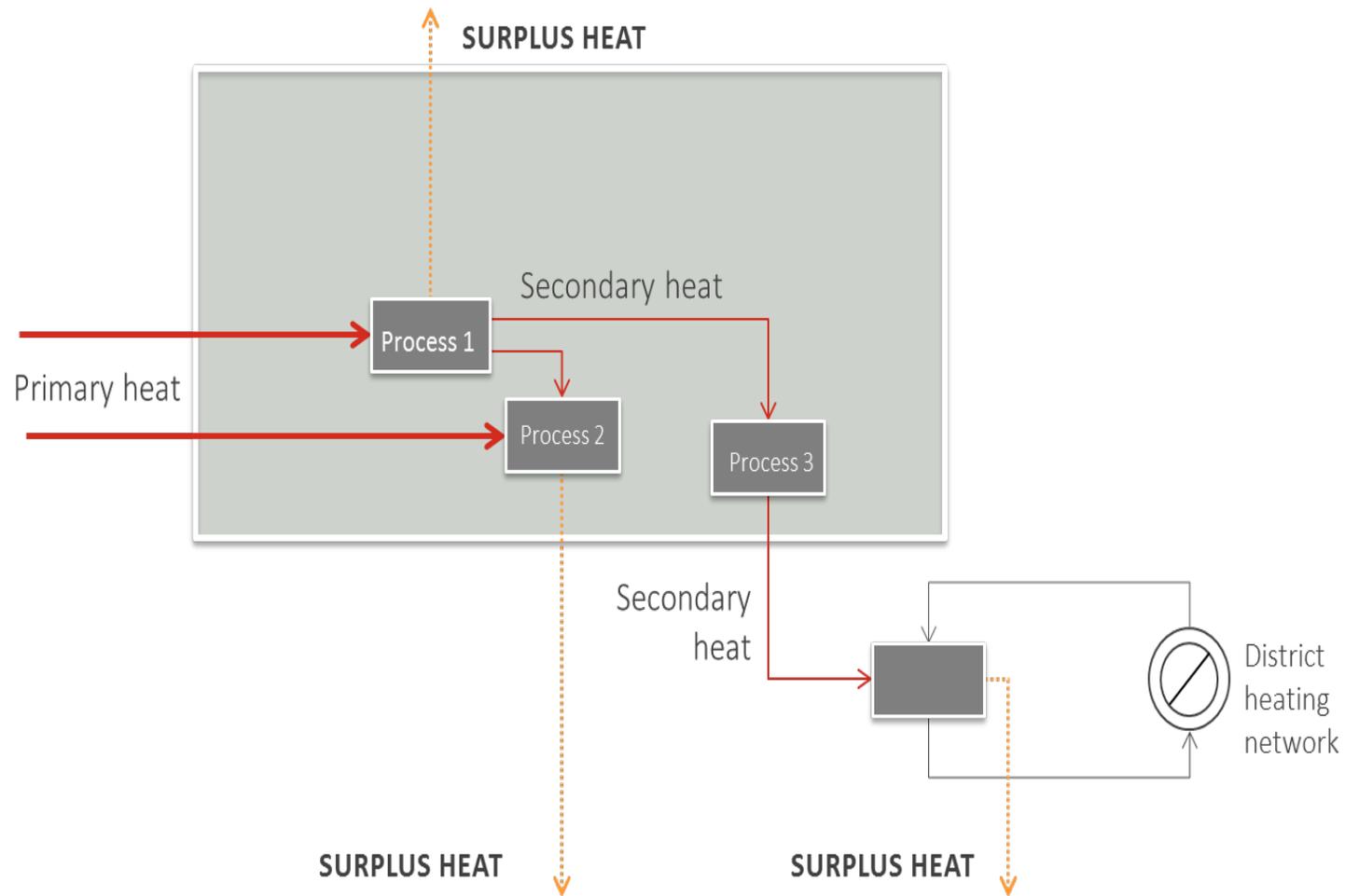
# Motiva...

*...is an expert company promoting efficient and sustainable use of energy and materials.*

## Motiva Oy

- Owned by the Finnish State (100%), in-house company
- Number of personnel app. 60
- Annual turnover app. 9 million €
- Operation began in 1993 as the Energy Information Centre
- Services: *Energy Efficiency Agreements, Energy audit and analysis activity, Renewable energy, Material efficiency, Influencing attitudes and consumer habits, Monitoring and impacts assessment...*

# Definition of surplus heat



# Introduction

- How to use surplus heat efficiently?
- Estimated *technical potential* of surplus heat in Finnish industry app. 19 TWh/a, and the *economically feasible* amount app. 4-5 TWh/a (YIT 2010).
- Motiva carried out Energy Efficiency in Industrial Surplus Heat - project.
- The project was financed by the Ministry of Employment and the Economy (TEM), Finnish Energy Industries (ET), participating industrial companies, one community and equipment suppliers.

# The main targets

The main targets of the project:

- Increase economical use of surplus heat and to improve the use of secondary heat in industry
- To promote the use of energy efficient technology and create new business activity
- To improve competitiveness of industrial companies
- To prepare companies to adopt to the energy efficiency directive (EED)
- To collect know-how and experience of surplus heat cases
- To improve methodology in industrial energy audits.

# Project organization

The project was divided into three projects,

- Surplus heat analysis, main project
- Heat pump and ORC, technology project
- Drying of (bio)fuel, technology project.

## Participants

- Ten industrial, energy intensive companies and one community
  - They picked their own problem to be solved at the beginning
- Six equipment suppliers
  - Their role was to bring their know-how and experience of installations
- Three consultants, who made the site visits, interviews etc. and wrote the reports.
- Motiva coordinating the project.

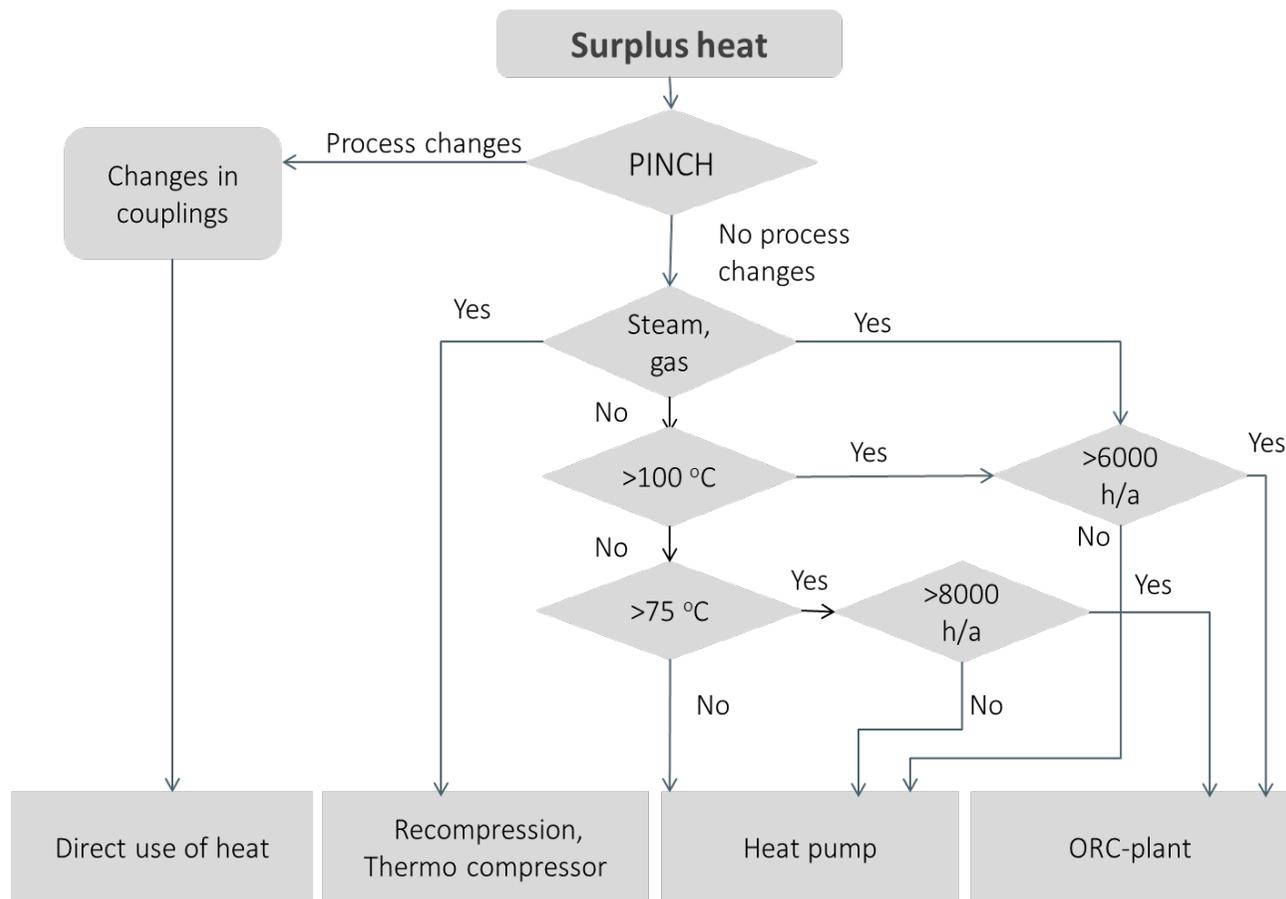
# Project organization, continued

## Workshops

- Ten workshops, some in plant sites.
- Companies (or consultants) presented their surplus energy case
- All topics and results were openly and thoroughly discussed
- Every case was reviewed several times during the project.
  
- Long term measurements were made in only 1-2 sites.

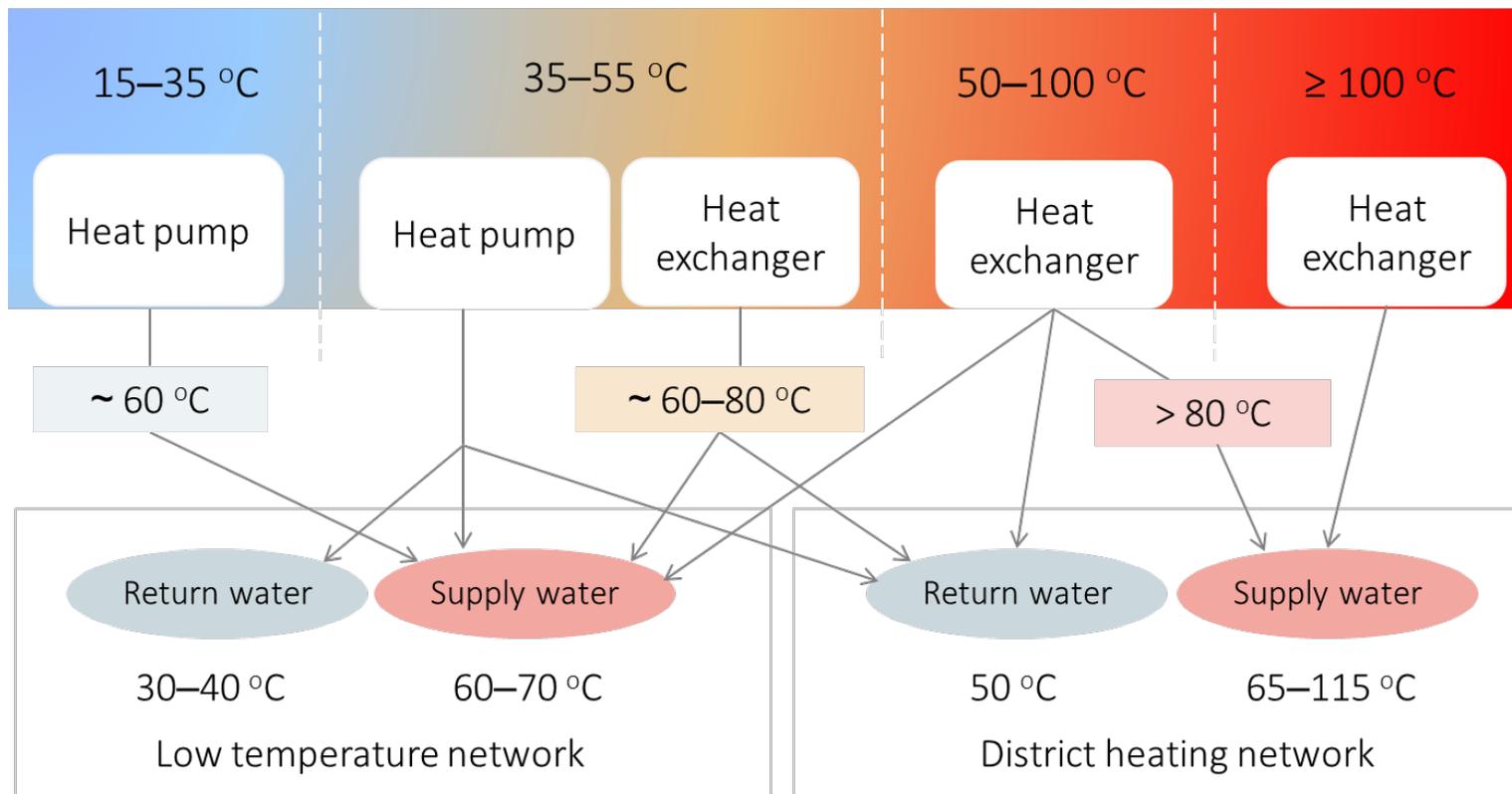
***The first step was to check that all current processes and heat recovery systems are working properly!***

# Possibilities to use surplus heat



# Temperature Categories of Surplus Heat

## Temperature Categories of Surplus Heat



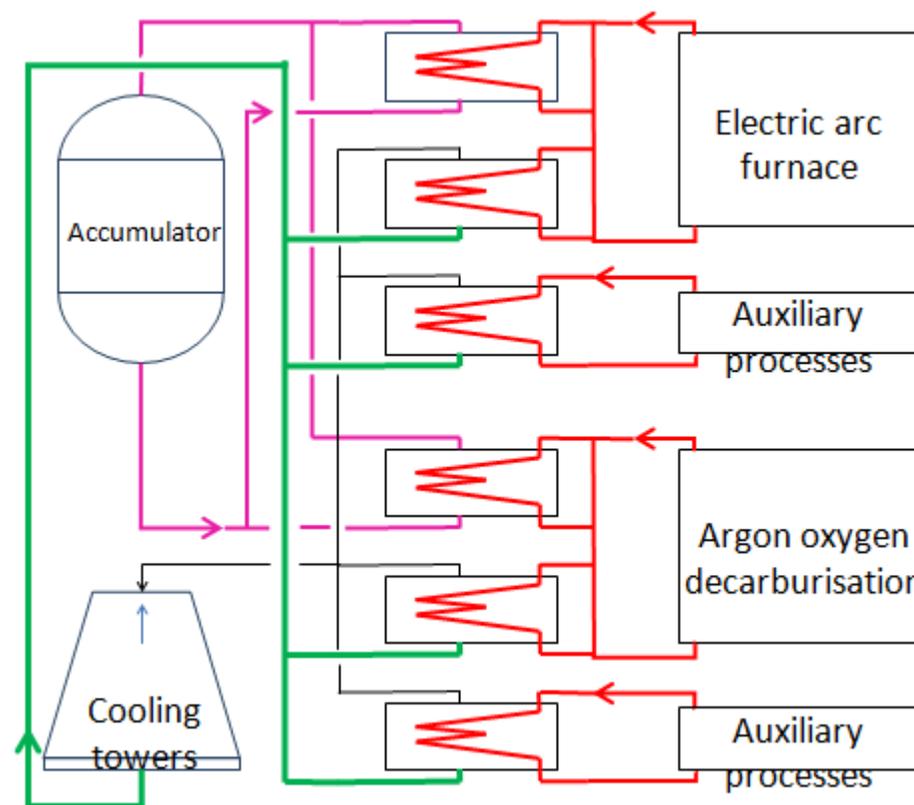
## Example, metal industry

### Surplus heat

- Accumulator for DH was not working properly, app. 92 °C
- Cooling towers were used instead.

### Solution

- Using *control panel* temperature raised up to design level 120/110 °C
- Savings potential app. 40 GWh/a.



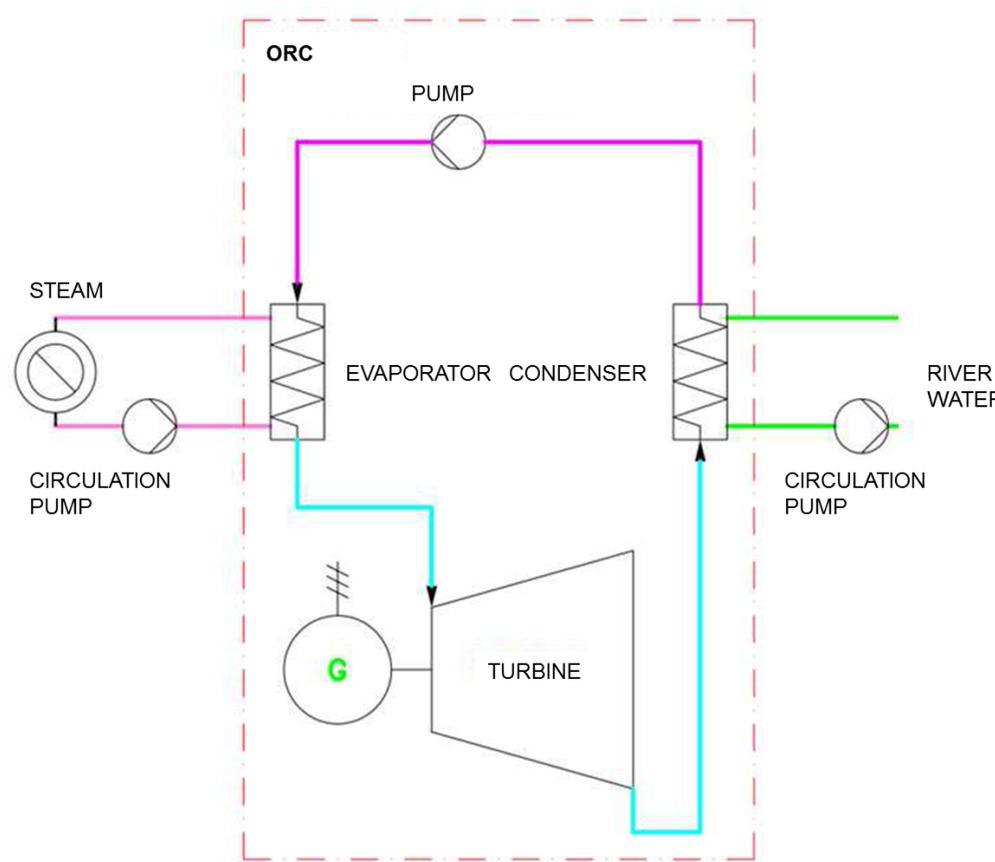
# Example, power plant

## Surplus heat

- Auxiliary condensers are used in order to keep the power plant running at the minimum load (production disruption or summer time).

## Solution

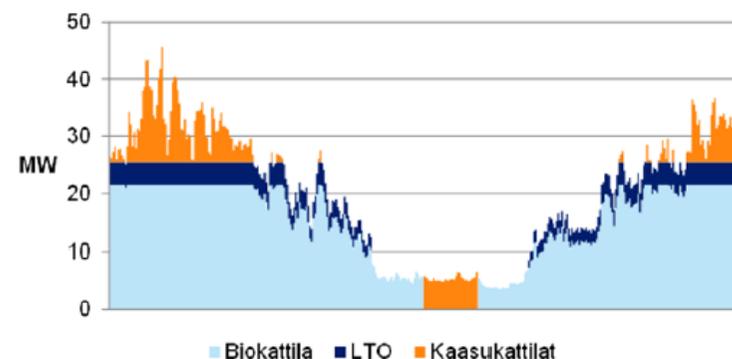
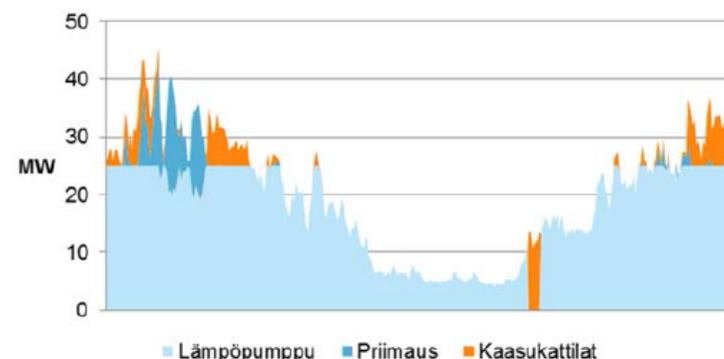
- ORC-plant, 1,9 MW<sub>e</sub>
- Savings app. 2 GWh/a  
=> not feasible



# Example, district heating

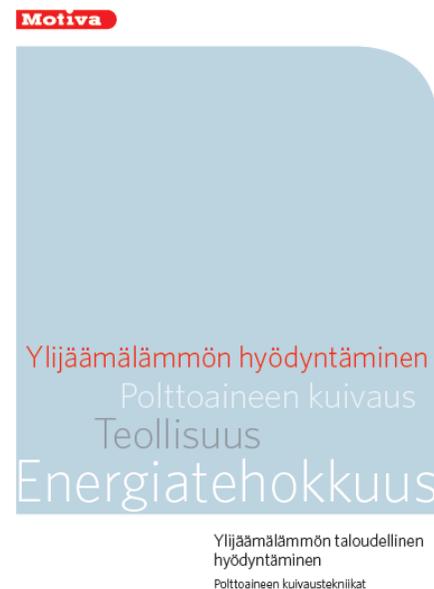
## Community District Heating

- Used natural gas as fuel, expensive
- Heat load app. 25 MW, 180 GWh/a
- Two heat sources
  - Industrial sewage water (pulp & paper) + heat pump
    - 3x8 MW heat pumps
  - Biomass
    - 15 MW boiler
    - Heat recovery



## Example, drying of (bio)fuel

- Technology on drying of (bio)fuel
- Drying methods by surplus heat
  - Also by conventional methods
- Advantages of drying
  - Better heat value
  - Better efficiency of the boiler
  - Improved control
  - Less mass flow (burning air and flue gas)
  - Better use of biomass
  - Less need for cleaning...



# Obstacles in utilizing surplus heat

The obstacles in surplus heat utilization can be divided in to four categories:

- Economic feasibility
  - Short payback time, uncertain future
- Lack of proper technology or unreliability of technology
  - *Improvement in heat pump and ORC technology*
- Lack of proper heat sinks
  - distance, thermal power, simultaneousness, duration etc.)
- Obstacles in legislature/politics or public opinion
  - Public opinion more in favor than before, especially when selling surplus heat to community...

# Audit guide

- One of Motiva's main targets was create an audit guide how deal with surplus heat.
- Guide is aimed to the
  - industrial companies with surplus energy
  - maintenance service companies
  - energy auditors.
- The guide gives advice
  - how to approach the target systematically
  - how to recognize heat sources and sinks
  - list the pros and cons
  - estimate the feasibility of the investment.



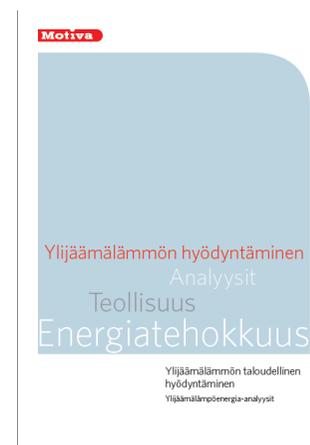
# Benefits

- During this project surplus heat sources that were found and dealt with represent more than 850 GWh/a.
  - Most of the findings were economically feasible, only the ORC-surveys turned out not to be economically feasible at the moment. One of the main reasons is that CHP is so common in Finland.
- All Finnish industrial companies can adopt the *systematic approach*, principles, ideas etc. presented in the three reports, including audit guide (in Finnish).
- *Special attention* to surplus heat should be paid *in planning new plants and renovating old plants!*
- The energy auditors are encouraged to adapt the audit guide lines in their energy audits.

## What next?

- Spread the word of the benefits to companies
  - Communication
- Feedback from the field
- Implementations, applications, etc.
- Focus on small and medium-sized companies...
- **Focus on measurements!**

• <http://www.motiva.fi/julkaisut/teollisuus>



More information  
[www.motiva.fi/en](http://www.motiva.fi/en)