



# Reliance on Compliance – Monitoring the consistency of Green Deal energy assessments in Great Britain

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## **The Green Deal (GD)**

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- A loan scheme started in 2012 for households to pay for energy efficiency improvements
- Also linked to an energy company obligation (ECO) scheme
- Eligibility and effectiveness of improvements based on a simple energy model of the home (RdSAP)
- Therefore very reliant on what the assessor does

## How GD assessments work

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- **Energy Performance Certificate**
  - An assessor generates results of a standardised EPC for a “typical” occupancy ([RdSAP model](#))
- Green Deal **Occupancy Assessment**
  - Results altered to account for specific occupancy of that dwelling
    - [Number of people](#)
    - [Showers/baths/fridges/freezers](#)
    - [Use of energy billing information](#)
- **Recommendations** are provided following both analyses

## **“Mystery Shopper” exercise**

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- Commissioned by Department of Energy and Climate Change (DECC)
- Partnered with ICF International
  - Investigate consistency of Green Deal (GD) assessments across an identified sample
  - Indicate reasons for any identified variability by looking at three stages of GD reports

## Sample size

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- A relatively small sample of households took part
  - Part of a slightly larger sample (48) involved in a “customer journey” survey
  - 29 households assessed by four registered GD assessors
  - A fifth assessment was carried out by an independent assessor (CADS) as part of the project team
  - Results must be placed in context of sample size
    - But 145 GD assessments still provided a revealing picture...

## Data sources

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- Assessments registered on central GD Oversight and Registration Body database, including:
  - EPC inputs and results
  - Occupancy Assessment (OA) inputs and outputs
  - Summed post-OA improvements
- Mystery Shopper questionnaires

## Mystery Shopper questionnaire

- Provided further information such as
  - Duration of assessment
  - Questions asked (and not asked) by assessor
  - Getting to the bottom of “mysteries” in the databases (e.g. why did the assessor do that?)
  - The effect of occupant-assessor interaction on final recommendations in the GD report
  - Overall experience from booking the appointment to final contact

*See DECC report, “Green Deal Assessment Mystery Shopping Research”, December 2014 at [www.gov.uk](http://www.gov.uk)*

## Respondents satisfied...usually....

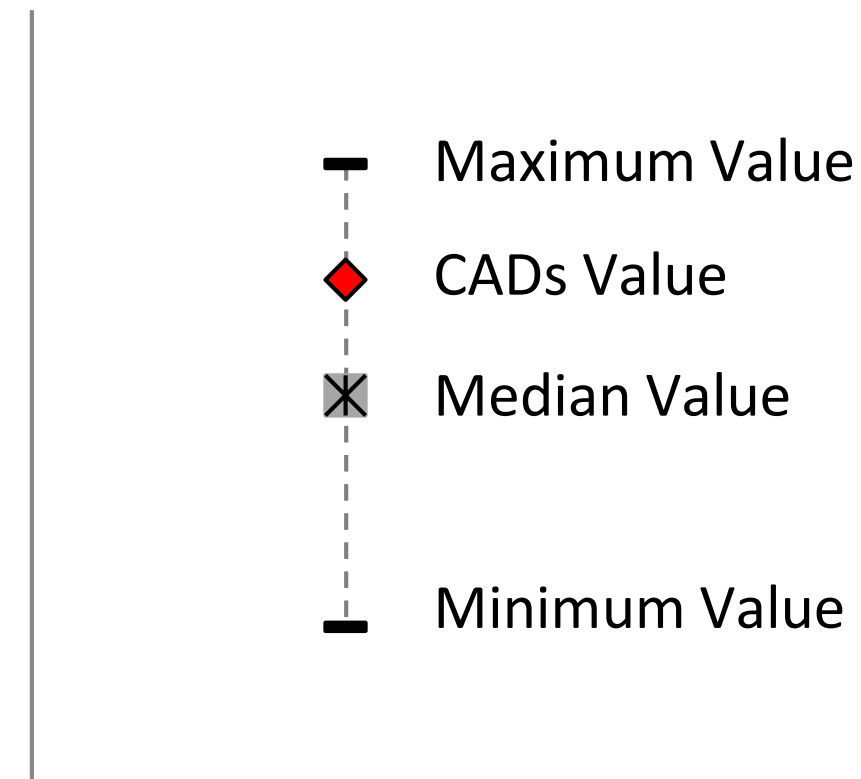
*“He [the assessor] rushed through the assessment. He started **drilling holes in my outside wall without telling me he was going to do that or why**. The only recommendation he made was the loft insulation, despite my boiler being 15 years old and I did not have cavity wall insulation or energy saving bulbs.”*

*- Quote from householder*

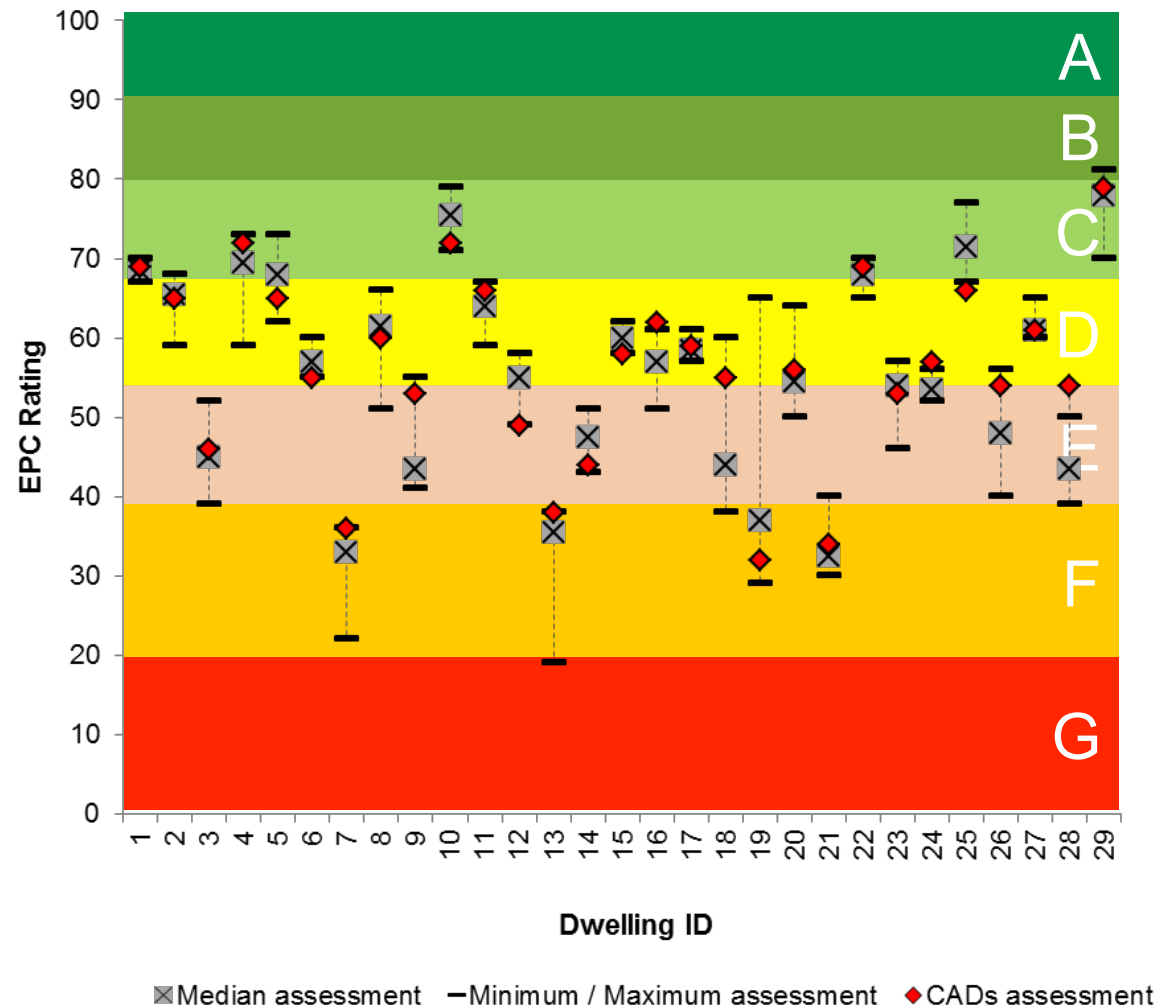


# Format of quantitative results

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# Variations in EPC results



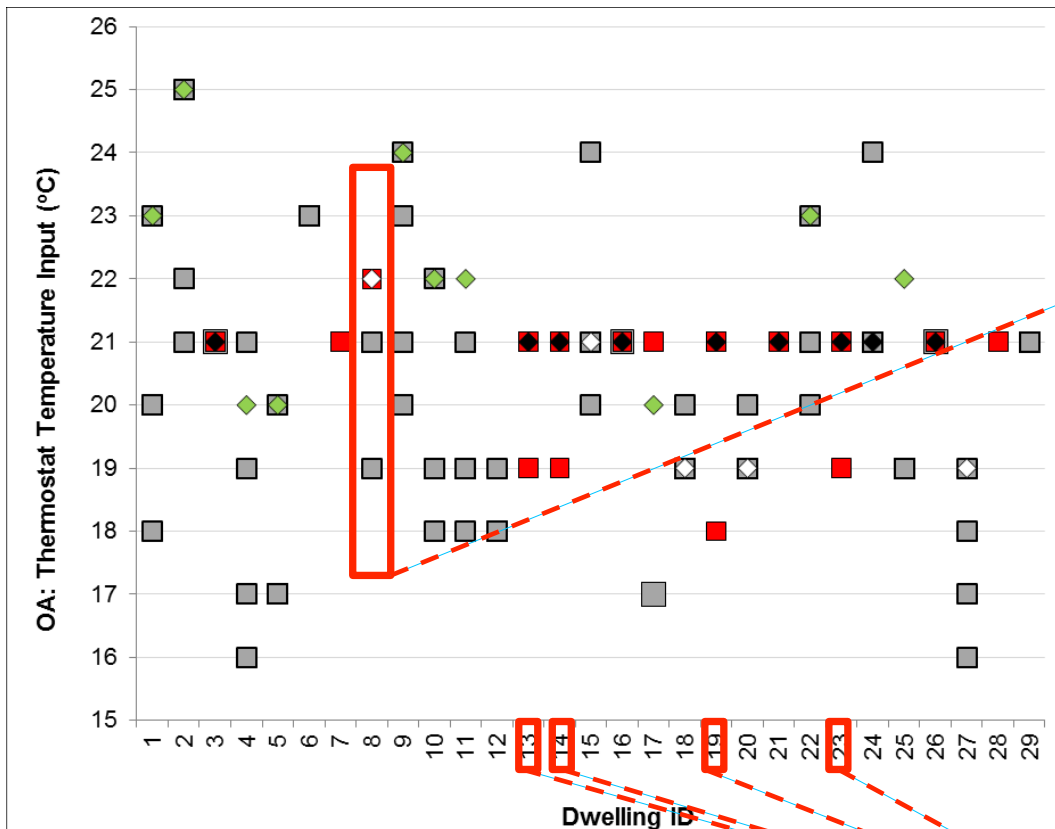
Average range = 11.1 ratings points

Nearly two thirds of households showed variation across two or more energy bands

## Occupancy Assessment – thermostat temperature

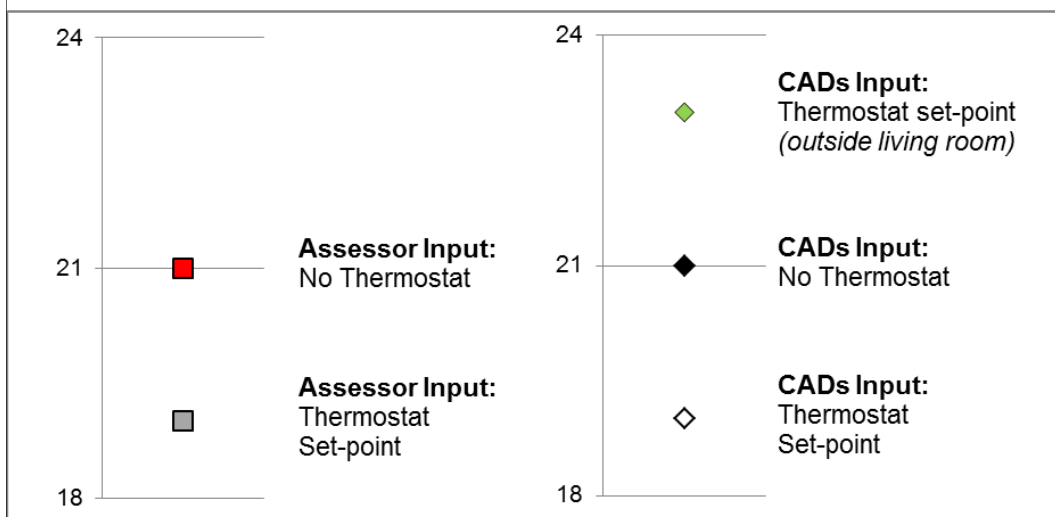
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- OA allows specific set-point of thermostat to be used in calculation of space heating
  - But can use default of 21°C if no thermostat exists
- If thermostat is outside “living area” then 3°C *should* be added to observed value
  - But confusion noted in definition of living area
- Cases of assessors disagreeing on whether thermostat existed and, whether there or not, what temperature *should* be used

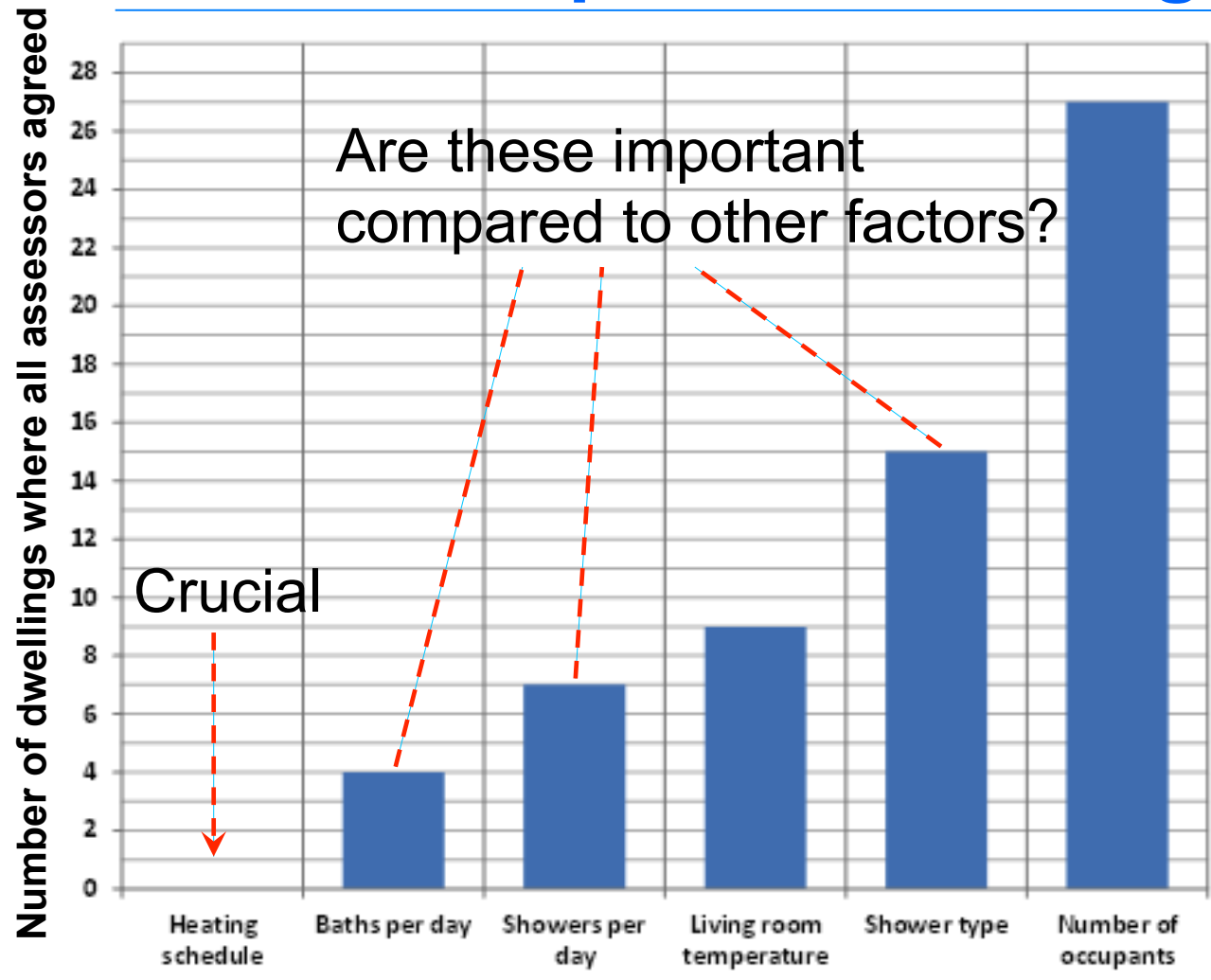


Assessors disagreeing on temperature, with one assessor using a non-default setting even though s/he stated no thermostat existed

More examples of non-default temperatures used in homes without thermostats



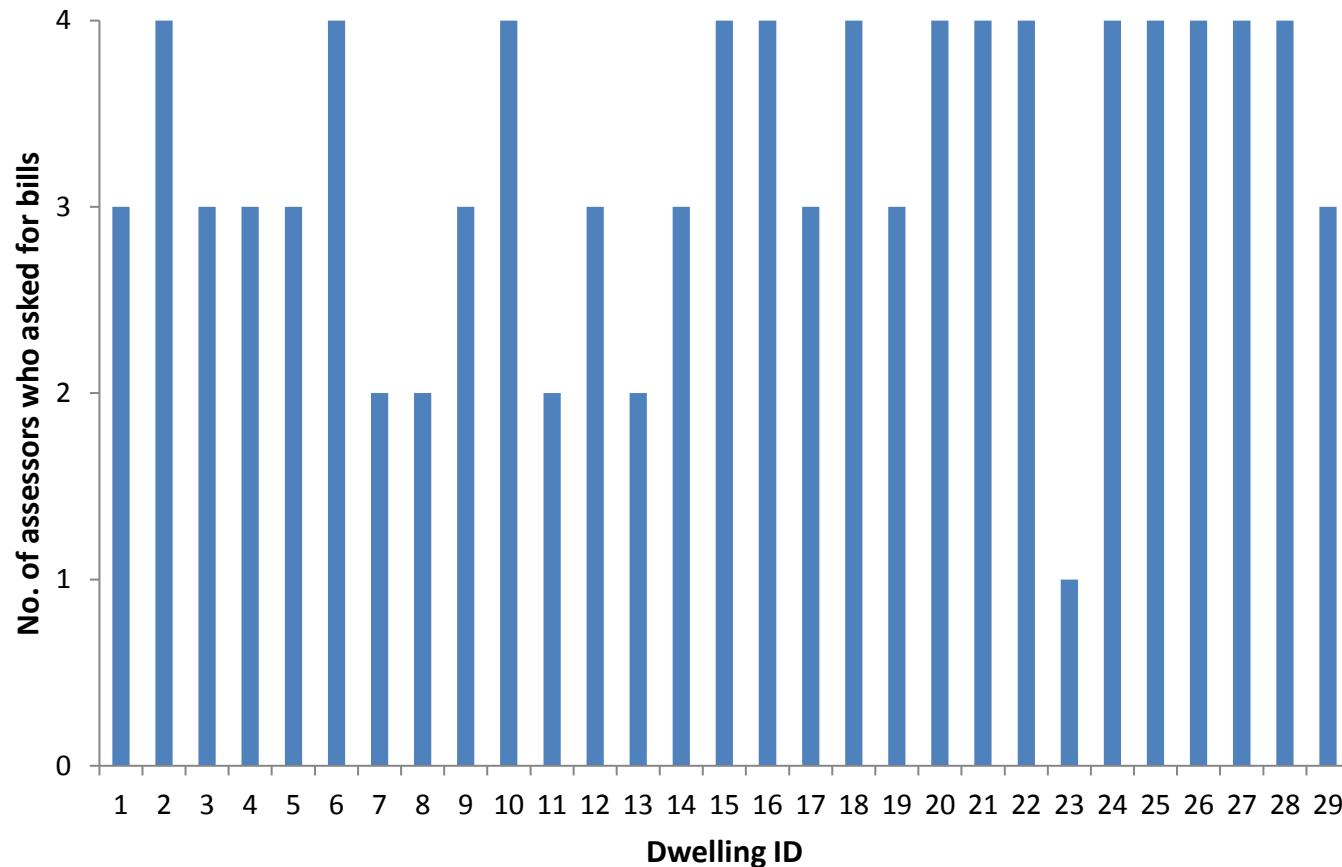
## Other OA inputs – lack of agreement?



Further signs of assessor interpretation becoming more of a factor

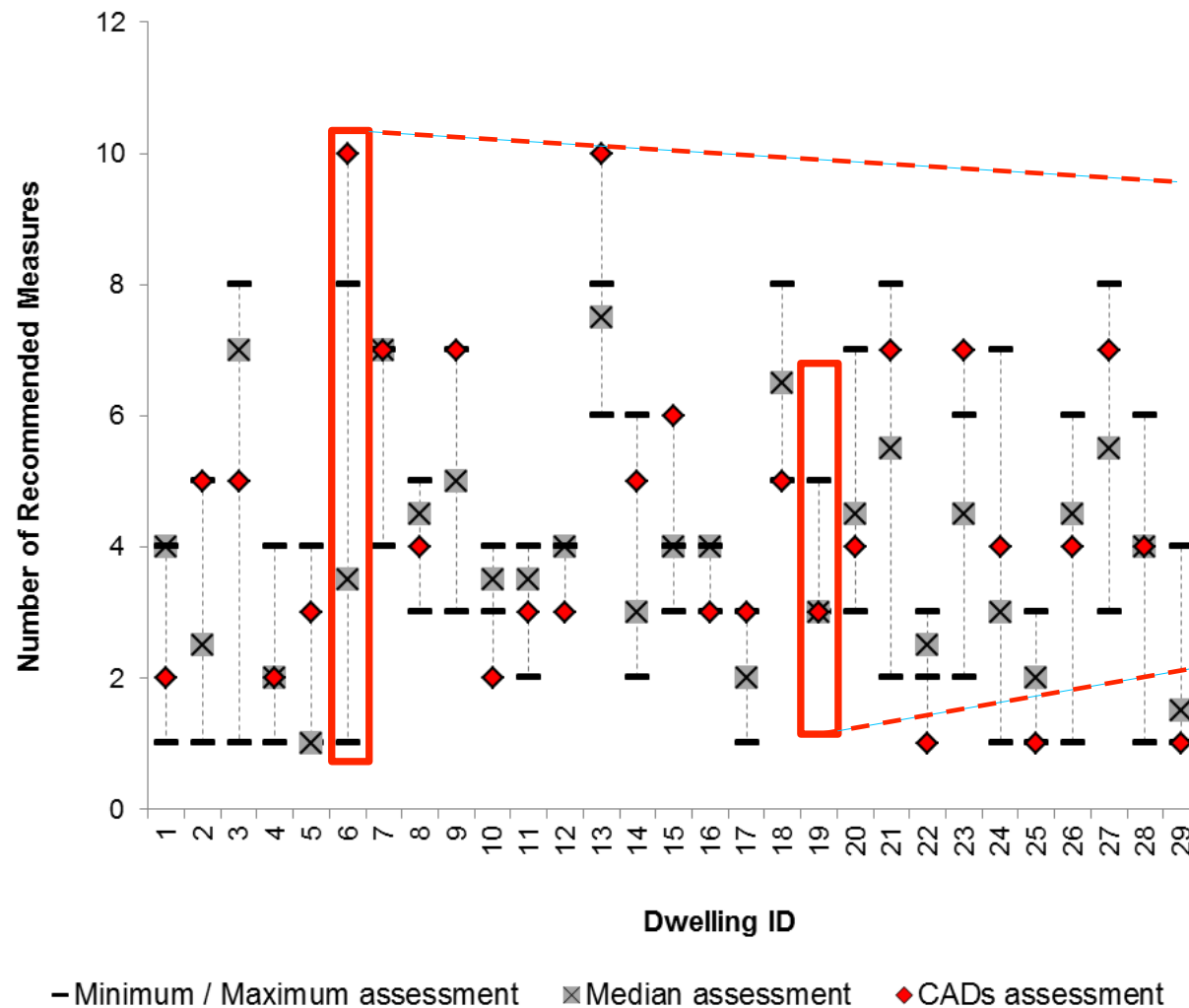
## Source of disagreements – did they ask for energy bill data?

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In 21 of the 116 assessments, bills were not asked for

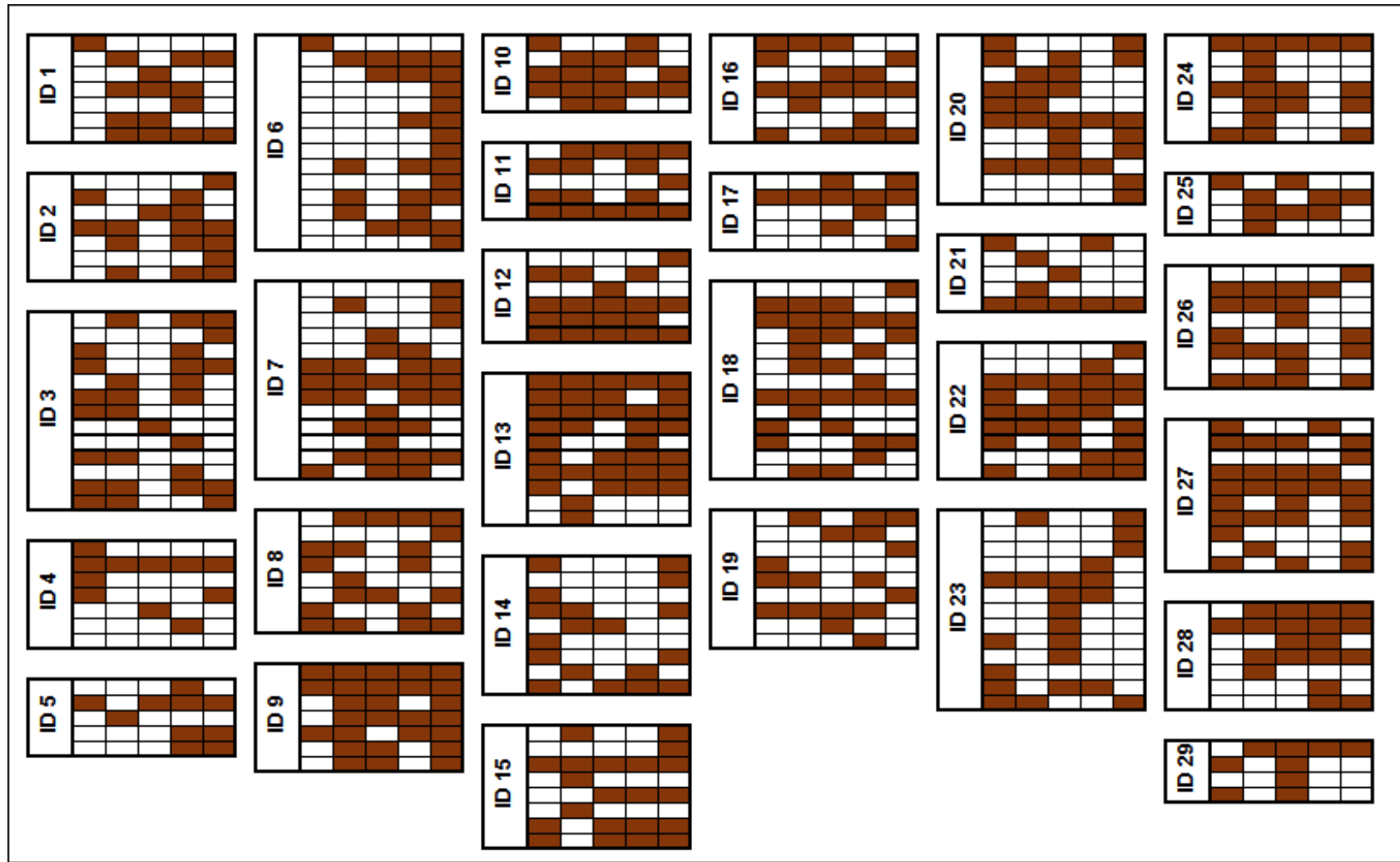
# Recommending measures



Ranged between 1 and 10 recommendations – yet assessors were in broad agreement for many inputs

Significant differences in space heating costs yet similar no. of measures

## And differences in type of measure





## Main sources of disagreement

- Total floor area
    - But unclear whether this had dramatic effect on EPC
  - Thermostat temperature/heating schedule
    - Linked to confusion over “living area” definition
  - Other OA inputs
    - Though none likely to be as important as the above
  - Interactions with householder
    - Include all recommendations possible then decide later
- vs
- Rule things out during conversation with occupant

## Findings from study

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- Clearer rationale needed for choosing final recommendations
- More guidance needed on conducting OA
  - Remembering differences between OA and EPC approach are likely to cause confusion
  - Or are errors occurring due to lack of knowledge rather than guidance?

## **Evidence of clear errors and mistakes....**

- Assessor asked for depth of LI and CWI in a stone-walled house with no loft
- DG and SWI recommended for a house with DG and SWI already present
- Thermostats recorded in homes without thermostats
- One assessor refused to use energy bill data provided as it was “online”
- Householder told that a technology was not possible (e.g. SWI) but this was then included in the report
- Building orientation repeatedly incorrect
- Several OA questions not asked according to the householder survey

## Other comments

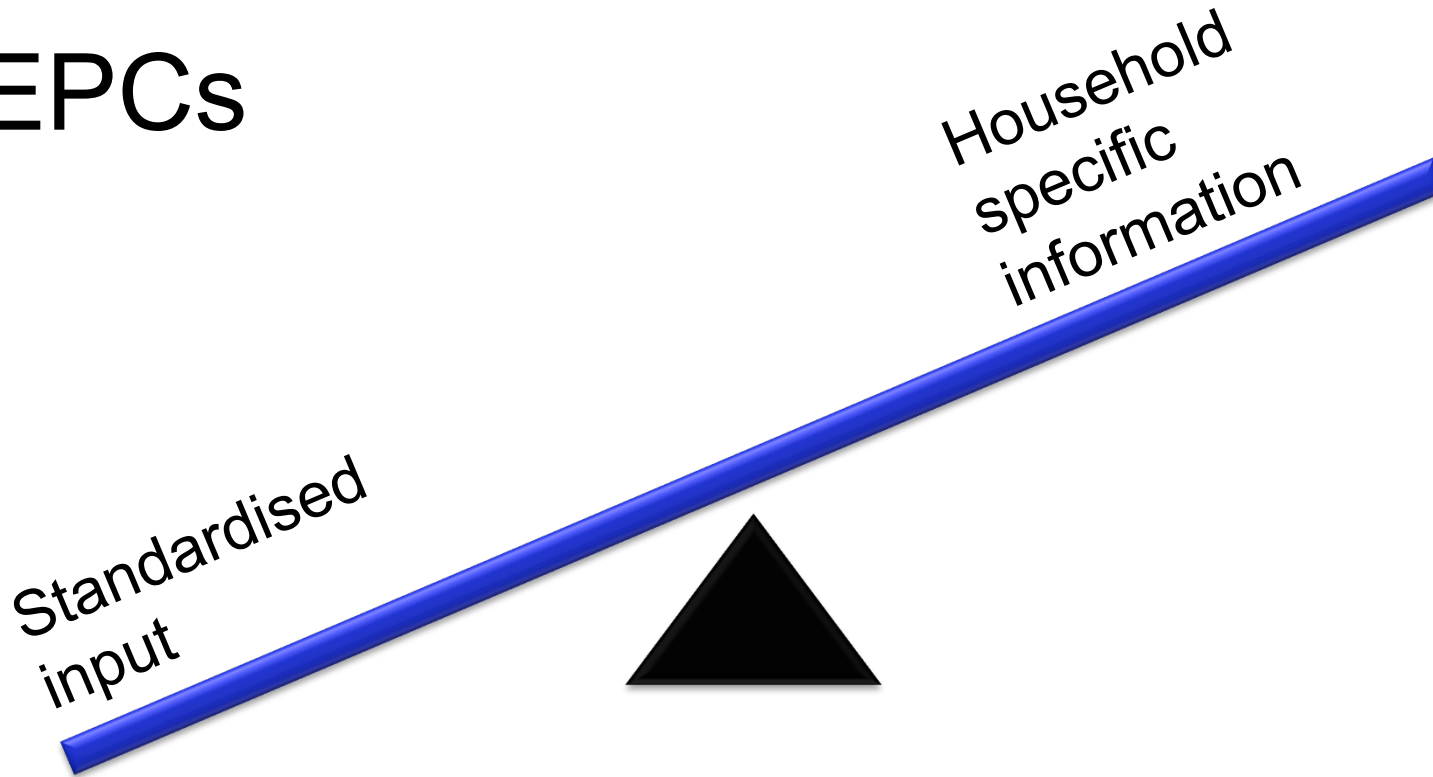
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- Does GD push this form of modelling too far?
  - Focusses on bill predictions rather than “energy compliance”
  - This form of “steady-state” model has very little empirical validation
  - More general problems with energy modelling are *magnified* by GD
- Assessors can become accredited after 7-9 days training
  - Is this sufficient? Does it explain variation in quality/ knowledge of assessors in the sample?

# Upsetting the balance and consequences

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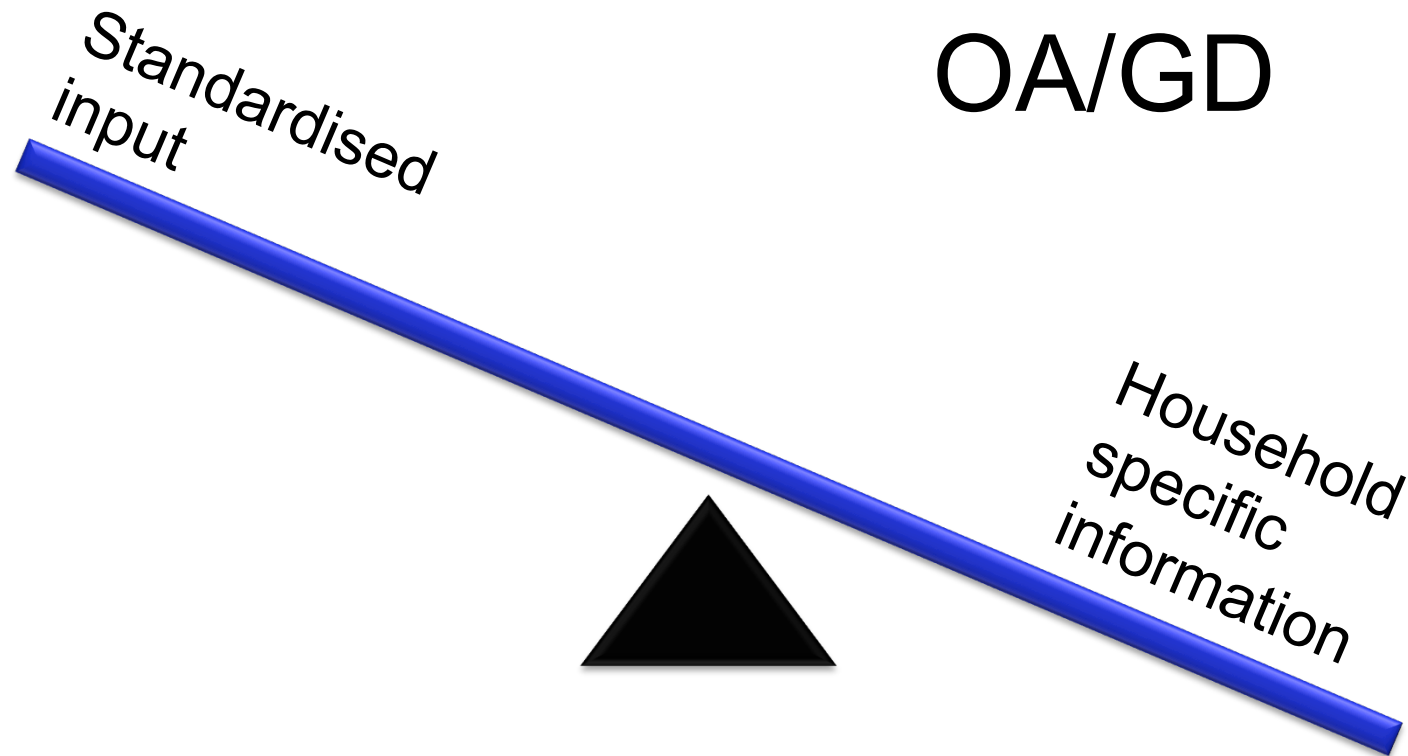
EPCs



- + Consistency should be possible across stock
- + Reasonable requirement of our models?
- Advice might not be suitable for basing detailed savings on

# Upsetting the balance and consequences

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- + More tailored to a specific household
- Greater onus placed on understanding of assessor
- Can our models achieve this level of “accuracy”?